



PEP...TALK

Partners For Environmental Progress

November 2006

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2007 Calendar

Membership Breakfasts

January 25

March 22

May 24

July 26

September 27

November 29

Golf Tournament—TBA

Annual Meeting—May 9

Open House—October 18

PEP's Reverse Trade Hits the Mark at New Venue



The 6th Annual PEP Open House on October 19th drew a large crowd to the newly-renovated Fort Whiting Auditorium on the Brookley Industrial Complex.

Twenty-eight major manufacturers and purchasers from the Mobile-Baldwin Area staffed exhibit booths for the one-on-one exchanges with nearly 200 suppliers and vendors. The reverse show concept, which is the hallmark of the event, provided a venue for industrial suppliers and other vendors to “call on” decision-makers from the area’s large industries. Participants commented that the “attentiveness of the

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2006 PEP Open House

Partners for
Environmental Progress
(PEP)

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“A Clean Environment is Good for Business”



Partners For Environmental Progress



Many Thanks to Our Exhibitors...

- Akzo Nobel Functional Chemicals
- Alabama Power-Barry Steam Plant
- Alabama State Port Authority
- Arkema
- Bender Shipbuilding
- Calpine Corporation
- Ciba Specialty Chemicals
- Degussa
- DuPont Agricultural
- ExxonMobil-Mobile Bay Operations
- Hargrove & Associates
- Huntsman Advanced Materials
- INEOS Phenol
- Kemira Water Solutions
- Manufacture Alabama
- Mobile Area Water & Sewer
- Mitsubishi Polysilicon
- Mobile Area Chamber of Commerce
- Mobile Gas
- Northrop Grumman
- Olin Chlor-Alkali
- OxyChem
- Shell Chemical
- Southern Ionics
- Syngenta Crop Protection
- Thompson Engineering
- TORP
- UOP

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PEP's Reverse Trade Show Hits the Mark ... continued

industries presented set the show apart from others" and the show provided "quality face-time with customers that would have taken a week."

In turn, exhibitors noted that the show "made us take the time to meet and hear sales people" and provided a "good meeting point." Many members and other participants took advantage of the networking opportunities as well as the chance to "renew friendships and make new ones."

Participant were pleased with the spacious and accessible space of our new location.

**THANKS to our members for
Open House volunteers, donations,
ticket sales, and for recruiting
new members.**



PEP extends special thanks to companies who provided hospitality including food, beverages, staff and supplies to feed over the over three hundred attending: Industrial Valve, Total Safety, Royal Cup Coffee, Mobile Area Water & Sewer, and Long's Human Resource Services.

Welcome New Members for 2006

- | | |
|--|----------------------------------|
| Alabama Protect Environmental | Payne Environmental |
| Allift Equipment | Process Machinery |
| Complete Environmental | Randy Delchamps Real Estate |
| Emerson Process Management | Sirius Technical Services |
| Johnstone, Adams, Bailey, Gordon & Harris, LLC | TORP Terminal LP |
| LC, Inc. | UOP, LLC |
| Level 3 Communications | USA Mitchell College of Business |
| Marsal Marketing, LLC | Webb & Murray |
| Mayer Electric Supply | Weston Solutions |
| Mitchell Containers | Wiltew, LLC |

Year-Round Planning Key to Open House Success

This year's Open House Committee, headed by Ernie Carlisle of Industrial Valve began planning for the Open House last January. The group diligently contacted companies to exhibit and suppliers to purchase tickets. The committee developed new ideas including a continuous loop slide show of member logos, donated food and supplies, and website registration.

Assisting Ernie on the committee were: Tom Damson and Renee Sorensen of Long's Human Resource Services, Gary Criscione of Degussa Corporation, Charles Wilson of Total Safety, Carrie Kruchell of Aerostar Environmental, Jeff Tapley of Hargrove & Associates and Jeanne Harris, Executive Director of PEP. Kudos to all for a job well done.

We welcome new committee members. If you would like to join the Open House Committee for 2007, please call the PEP office at 345-7269.

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